

**WELCOME TO
ROUTEKO**



Routeko
A Sonepar Company



Welcome to Routeco

“Routeco has been serving the process control and automation industry for the past 40 years. Our engineers are constantly being trained to the latest standards to ensure that we offer our customers the most up-to-date information. This enables them to maximise the investment they have made in the technology. Over an impressive period of sustained and continuous growth, we have four regional customer service centres in the UK, and we are committing to expanding into Europe, employing over 300 personnel. We understand that you are looking for a supplier that can deliver technical and local support, get your order to you when needed and be there when you need assistance. Whether you are machine builders, manufacturers, system integrators or panel builders, we can connect you to the very best industrial control and automation products, services and solutions to suit your product needs.”

Dave Amps, Managing Director



OUR TECHNICAL EXPERTISE

We pride ourselves on our technical expertise and being able to provide relevant information and advice to our customers whenever they need it. We employ a large team of Product Specialists, who are always ready to assist you and your business with your key control and automation projects.

Our specialist engineers are committed to fulfilling comprehensive training with our key supply partners to ensure that you are always up to date with the very latest technology and products.

Our team are specialists in the following:

- > Automation and Software
- > Drives and Motion
- > Safety and Sensing
- > Industrial Control Gear
- > Vision Solutions



MANUFACTURING & END USER SOLUTIONS

Routeco understand the ever changing demands placed on production facilities. By guiding and assisting our manufacturing customers at all stages, from design concept through to commissioning and beyond, we can help ensure the smooth, efficient running of your operation and ultimately increase profitability.

With our in-depth knowledge of the manufacturing industry and technologies, we have the ability and experience to facilitate the support required to meet all your automation and control demands, utilising our in-house specialist teams along with expert industry partners.

Our End User Solutions Team's goal is to create long-term, trusted relationships with our customers based on our ability to deliver the best solutions using the latest technology and concepts.

Our expertise covers:

- > Continuous improvement, OEE, energy usage and waste reduction
- > SMART factory digitalisation, AI solutions, 3D emulation
- > Cybersecurity
- > Site network surveys
- > IT/OT convergence
- > Product and software support services
- > Hardware/software obsolescence and migration pathways
- > Integrated robotics and vision solutions
- > Independent cart technology
- > Safety audits and solutions
- > Install base evaluation
- > Improved inventory and asset management
- > Training



OEM SOLUTIONS

Routeco recognise that your business will be challenged to differentiate itself amongst ever changing technologies and global competition. With today's evolving marketplace, your customers expect innovative and flexible solutions that maximise productivity and meet sustainability directives all while increasing return on investment.

We understand that to compete in this marketplace, you need to define value beyond the cost of your equipment and maximise company performance. Our OEM team, as part of the UK's leading control and automation partner, have a proven track record of delivering bespoke technical, commercial and operational solutions to our OEM partners.



INDUSTRIAL NETWORKS AND IIoT

With the growing momentum of what we know as IT/OT convergence, Industry 4.0 (Fourth Revolution) and the Connected Enterprise; working out what being SMART really means for your business can be a challenge. One of the key challenges is how to gain visibility and transparency across your total business.

To help you realise your SMART vision, Routeco will work with you to understand your business needs, address your issues and help you to implement IIoT (Industrial Internet of Things) into your manufacturing processes to reap the benefits of:

- > Plantwide/business wide secure network
- > Identified and resolvable downtime
- > Total manufacturing process visibility
- > Real time metrics and analytics
- > Maximised productivity
- > Future proof and sustainable business

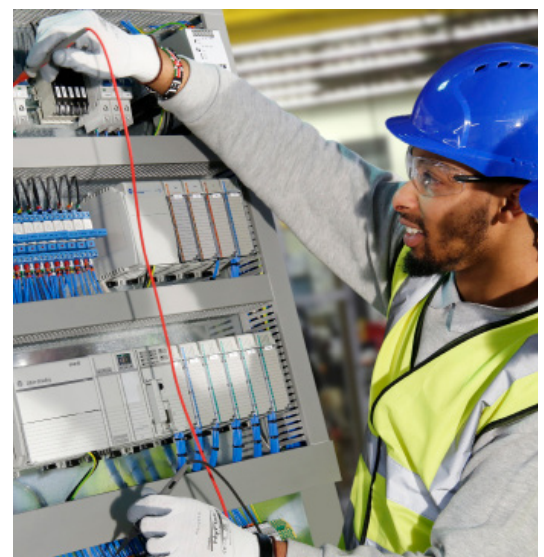


SYSTEM INTEGRATOR SOLUTIONS

For the past 40 years Routeco has supported System Integrators. We ensure you are kept up to date with the latest process control and automation solutions and help you solve problems faced by your customer.

Our sales team work closely with our dedicated Product Specialists across the UK and we can help you with any challenging questions you may face.

Modernisation and migration are becoming increasingly common conversations and with Routeco you have a market leading partner that can support you.



LEADING MANUFACTURERS

Routeco's product portfolio includes some of the leading brands in manufacturing which have influenced the control and automation industries for many years.



Allen-Bradley

AMCI
ADVANCED
MICRO CONTROLS INC.

BELDEN
SENDING ALL THE RIGHT SIGNALS



Bussmann
by E.T.N

Cablecraft

CISCO



COGNEX

Crouse-Hinds
by E.T.N



finder
SWITCH TO THE FUTURE



GuardMaster

HARDY
PROCESS SOLUTIONS



HIRSCHMANN

HMS
Connecting Devices™

Honeywell

IBOCO

KOPEX

legrand

LEM



MENNEKES
MY POWER CONNECTION

Merlin Gerin



molex

MTL Instruments
by E.T.N

PANDUIT

PHENIX
CONTACT
INSPIRING INNOVATIONS

PILZ PROCENTEC

ProSoft
TECHNOLOGY

PULS

RL
RED LION™
a spectris company

RFID EAS
Solutions for Identification and Access



SCHAFFNER
safety for electronic systems



optimize!
softing

SPECTRUM
CONTROLS



THINMANAGER

Thomas&Betts

Weidmüller

Stratus

WESTERMO

WIN-911
SOFTWARE



Routeco
A Sonepar Company



Authorized
Distributor

A ROCKWELL AUTOMATION PARTNER



Routeco offer a comprehensive range of products



ATEX/Hazardous Area



Cable



Cable Accessories



Circuit Breakers/ Fuses



Computers/IT



Control Gear/ Switchgear



Drives/Motors



Enclosures



I/O Systems



Meters/Energy Monitors



Motion Control



Networks/ Communications



Operator Interface



Panel Accessories



Pneumatics



Power/ Conditioning



Process/ Instrumentation



Programmable Controllers



Robotics



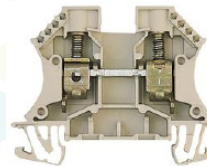
Safety



Sensors



Software



Terminals/ Connectors



Vision Systems



**Why
Routeco?**

**Trusted
Partner**

**A wide range
of products
and technical
support from
market-leading
manufacturers**

**Local
Account
Managers
who
understand
your business**

**Experienced
product and
technical
specialists on
hand to support
you**

**Service
Excellence**

**40
Years of
industry
experience**

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Online

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